# Mountain Advancement Report November 2024

### Mountain Fund 2024-2025 Budgeted Goal: \$375,000

We exceeded our Mountain Fund goal at the end of FY24 raising \$338,650 (goal: \$330,000). Note: the 2024-2025 goal has increased nearly 14% (\$45,000).

#### Summary:

As of 11/1/24 - \$187,623.70 from 789 gifts and 478 donors (50% of goal of \$375,000) This total includes the money collected as of Nov 1 for the 40 Hours of Giving. As of 11/1/23 - \$78,584.00 from 528 gifts and 247 donors (23.8% of goal of \$330K) As of 11/1/22 - \$60,978.22 from 490 gifts and 210 donors (18.76% of goal of \$325K) As of 11/1/21 - \$74,031.07 from 465 gifts and 236 donors (27.4% of goal of \$270K) As of 11/1/20 - \$84,415.10 from 420 gifts and 246 donors (33.76% of goal of \$250K) As of 11/1/19 - \$66,215.03 from 337 gifts and 182 donors (28.17% of goal of \$235K) \*pre-Covid

<u>FY 24-25 to date</u>: 292 alumni gave 541 gifts for a total of \$120,327.45 171 friends gave 285 gifts for a total of \$44,026.47 6 organizations gave 6 gifts for a total of \$3,374.74 2 religious organizations gave 2 gifts for a total of \$200

<u>Credit card merchant fees collected</u>: Most (nearly all) of our credit card donors choose to cover the fee.

#### 40 Hours of Giving (Day of Giving 40<sup>th</sup> Anniversary)

In September, we held a 40 Hours of Giving Campaign. As of Nov 1, the total raised is approximately \$124,585 from 301 gifts and 293 donors. There are still \$26,625 in unpaid pledges and they have until the end of the fiscal year to pay the pledge.

# **Overnights**

2024-2025 Budgeted Goal: \$25,000

End of FY 2023-24 we met/exceeded our Overnight Goal of \$25,000. 100 donors raised more than \$28,426 through 124 gifts.

#### Summary:

As of 11/1/24 - \$15,221.34 from 60 gifts and 51 donors As of 11/1/23 - \$12,261.34 from 61 gifts and 55 donors As of 11/1/22 - \$17,825 from 64 gifts and 56 donors As of 11/1/21 - \$20,075 from 72 gifts and 59 donors As of 11/1/20 - \$13,270 from 19 gifts and 15 donors As of 11/1/19 - \$16,895 from 89 gifts and 75 donors \*pre-Covid

# Fr. Dan Riley Sustainability Campaign (Endowment/Major Giving)

Major gift: Contribute \$10,000 or more over a period of no longer than 5 years in addition to annual gifts (Mountain Fund and Auction). Coming out of strategic planning process, we will kickstart this campaign.\*

\*On July 24, 2024, we opened up this campaign to include memorial donations made to Fr. Dan. Moving forward, we can break down levels of giving within this campaign for recognition if necessary. A major gift will still be defined as stated above. **As of Nov 1, \$29,155.04 has been received in memory of Fr. Dan from 105 gifts and 99 donors.** 

#### **Budgeted Goal: \$3.1 Million**

Current Endowment Total to Date: **\$911,834.03** committed from 868 gifts and 269 donors. This includes \$5,214.23 in unpaid pledges. (*These numbers are from our current endowment campaign, which began in 2012*).

- 6/1/24 to 11/1/24 \$29,989.04 from 109 gifts and 99 donors
- Effective October 21, 2024 Robert J. Buckla has been hired as Campaign Director.
- FYI: Other historical sources of contributions to our current Endowment Account: In an endowment campaign that began in 2003 and ended in 2011, we raised \$1,350,000. For over 20 years and ending in 2015, 10% of all Mountain Fund Donations were allocated to this endowment account.

# **SBU Endowment for Mt. Irenaeus**

(Started with St. Bonas 150<sup>th</sup> campaign 2008)

On July 24, 2024 we asked donors to either gift to our FDR Sustainability Fund or to the SBU Endowment for Mt. Irenaeus. As of 11/1/24, 9 donors each gave a gift for a total of \$1,100.

# Total gifts made: \$633,319.75 committed from 455 gifts and 86 donors with \$4,100 in outstanding pledges. This fiscal year we have received \$1,650 from 20 gifts and 10 donors.

- We receive approximately 33K a year—continues/remains flat each year. We are noted as part of the Bolder Bonaventure campaign that has recently reached its public phase. Any dollars received through that campaign go to this account. We annually receive 5% of the gift after a progressive 5-year vesting period.
- SBU Reported the following to us on Sept 19, 2024:
  - The balance in the **Community Fund** is \$811,161
  - The balance in the **Dumser Fund** is \$42,854.

#### The Daniel A. Hurley, ofm Legacy Society- Planned Giving

- ✤ No new legacy gifts.
- Information about the Legacy Society can be found on our website. A wonderful video of Fr. Dan Hurley is a highlight on the page.
- Michelle has agreed to be the office contact.
- A volunteer who has helped us in the past with planned giving would like to reengage.

#### **Stewardship**

Planning will begin this year for a 2025 Living Stones event. Please save the date of May 23-25, 2025!

#### Online Auction 2024-2025 Budgeted Goal: \$30,000

Auction: November 1-November 10. Eblasts will be sent out on November 7 and November 10 to remind people to bid.

**2023:** \$32,566 2022: \$35,711.32 2021: \$35,692 2020: \$30,805.73 2019: \$22, 608 2018: \$ 23,785 2017: \$21,000 2016: \$14,203 2015: \$7,769.30 (online only) 2014: \$6,320.64 (online only) 2013: \$1,890.71 (online only)

2015: \$34,792 (online and live) 2014: \$31,706 (online and live) 2013: \$44,013.42 (online and live)