# Mountain Advancement Report September 17, 2022

## **Mountain Fund**

2022-2023 Budgeted Goal: \$325,000

#### Summary:

As of 09/10/22 - \$41,822.00 from 335 gifts and 165 donors (12.9% of goal of \$325K) As of 09/10/21 - \$47,303.07 from 311 gifts and 163 donors (17.5% of goal of \$270K) As of 09/10/20 - \$47,935.10 from 296 gifts and 189 donors (19.2% of goal of \$250K) As of 09/10/19 - \$46,613.38 from 229 gifts and 133 donors (20.3% of goal of \$230K)

To date, 84 alumni gave 185 gifts for a total of \$29,107 and 81 non-alumni gave 149 gifts for a total of \$12,415.

### **Overnights**

2022-2023 Budgeted Goal: \$25,000

#### As of 09/10/22- \$10,800 from 43 gifts and 37 donors

As of 09/10/21- \$14,165 from 45 gifts and 42 donors As of 09/10/20- \$9,220 from 7 gifts and 5 donors As of 09/10/19- \$9,420 from 50 gifts and 43 donors

# Fr. Dan Riley Sustainability Campaign (Endowment/Major Giving)

Major gift: Contribute \$10,000 or more over a period of no longer than 5 years in addition to annual gifts (Mountain Fund and Auction). Coming out of strategic planning process will kickstart this campaign. Need help from friends.

#### Budgeted Goal: \$3.1 Million

Current Endowment Total to Date: \$873,729.99 committed from 706 gifts and 182 donors. This includes \$19,479.20 in unpaid pledges.

(These numbers are from our current endowment campaign which began in 2012)

- 09/10/22 \$3,381 from 10 gifts and 6 donors
- Now, with our strategic plan in place, we will continue to **communicate/steward** major donors.
- FYI: Other historical sources of contributions to our current Endowment Account: In an endowment campaign that began in 2003 and ended in 2011, we raised \$1,350,000. For over 20 years and ending in 2015, 10% of all Mountain Fund Donations were allocated to this endowment account.

## **Stewardship**

• October 14-16,2022- Our second Living Stones event. We are expecting more than 70 people to join us. Living Stones is an important vehicle for us to stay connected and steward those who helped build and been highly committed to the life of the Mountain.

### **SBU Endowment for Mt. Irenaeus**

(Started with St. Bonas 150<sup>th</sup> campaign 2008)

Total Balance: \$637,365.43 committed from 377 gifts and 75 donors.

• We receive approximately 33K a year, ~5% of the balance

# The Daniel A. Hurley, ofm Legacy Society- Planned Giving

• Our website has been updated promoting the Legacy Society. A wonderful video of Fr. Dan Hurley is a highlight on the page.

# **On-Line Auction**

2021-2022 Budgeted Goal: \$25,000

<u>Summary</u>: Save the Date for our 2022 auction: November 4-13. (Our 2021 Auction was our highest grossing ever, thanks to the tremendous support from our donors.) This year's auction features beautiful artwork by Fr. Dan, a handmade creche by Br. Joe and Br. Kevin's delicious harvested fruits and vegetables from our Mountain Garden. We also have Buffalo Bills items, Bona Gear and unique Mountain items such as a Mountain Snow Globe! Please help us spread the word!!

#### 2021: \$35,692

2020: \$ 30,805.73 2019: \$22, 608 2018: \$ 23,785 2017: \$21,000 2016: \$14,203 2015: \$7,769.30 (online only) 2014: \$6,320.64 (online only) 2013: \$1,890.71 (online only)

2015: \$34,792 (online and live) 2014: \$31,706 (online and live) 2013: \$44,013.42 (online and live)